



INSEE in Vietnam is a member of the Siam City Cement Public Company Limited (SCCC), a leading cement manufacturer in Southeast Asia, founded in 1969 in Thailand.

INSEE in Vietnam - earlier known as Holcim Vietnam - was established in 1994, till now being known as a leader supplier of cement, ready mixed concrete, construction solutions as well as waste treatment management.

Now operating primarily in southern Vietnam, we currently employ approximately 1,100 employees at five high-technology cement plants and four ready mixed concrete batching plants. Our head office is located at Ho Chi Minh city.

Ecocycle Sales Executive

Main duties:

To sell Insee Waste Co-processing solutions to customers at the highest margin that the market will support and which meet the customer expectations.

- Market Insee Waste Co-processing solutions to customers
- Preparing waste solutions to customers that provides a worthwhile solution to the customer and maximizes the Ebitda benefit to Insee.
- Propose a solution that matches Insee's capabilities and takes into account fully the production constraints.
- Documentation/ Market Intelligence
- Maintain close contact with the customer even after the order is placed to ensure that the order goes smoothly and that the customer expectations are met or exceeded.
- Comply with the Occupational Health & Safety (OH&S) and Environment regulations at workplace.

Work location: 11 Doan Van Bo, district 4, HCMC.

Requirements:

- University Degree (Major preference such as Environment or Chemical)
- At least 02 year experience in Sales B2B or Sales solution
- Good at Interpersonal skills and Communication skills
- To think and act proactively
- Be able to use English

Opportunities: We offer an attractive working environment with national and international career development opportunities based on performance and skills. We treat each other with mutual respect and trust, sharing information and knowledge through all levels. This must be seen as an exciting entry opportunity for an international career.

If you are a person who does not wait to be told what to do; willing to operate out of your comfort zone, drive results forward without stopping at the first obstacle, write to us. Please email your resume and letter of application in English to ambition-vnm@siamcitycement.com Please note your *[Applied position]* on the email subject. Applications via post or hand-in will not be accepted. Please be noted that only qualified candidates will be contacted.